



Wireless Innovation Network

of British Columbia



WINBC EVENTS :: SPIF 2007

SPIF Panel Presentation and Dinner, January 25, 2007

WITH KEYNOTE SPEAKER JASON COHENOUR, PRESIDENT AND CHIEF EXECUTIVE OFFICER OF SIERRA WIRELESS

PANELIST BIOS:

Aymerik Y.C. Renard, General Partner, Innovacom Venture Capital / France Telecom

Rakesh Sood, Venture Advisor, DoCoMo Capital

Rakesh Sood is currently Venture Advisor to Docomo Capital, Docomo's North American venture fund. Previously, Rakesh was a Partner for Reed Elsevier Ventures, establishing a west-coast office for the London-based publishing giant. Rakesh began his venture career as a General Partner at Sprout Group in Menlo Park.

As a senior Internet/software analyst at Goldman, Sachs & Company before Sprout, he led the IPO and research coverage of eBay, ISS, Inktomi, Exodus, Portal Software, FreeMarkets, and Entrust. He launched the wireless networking practice, co-founded the Internet franchise, and was closely involved with the initial public offerings of UUNET, Netscape, and Check Point Software, as a senior technology analyst for Hambrecht & Quist before joining Goldman.

In his operating career, Rakesh was worldwide director of marketing and business development at AT&T's Personal Communications Systems division where he pioneered the handheld personal communicator. He also held sales and marketing positions at Hewlett-Packard and Intel.

Rakesh received a BSEE/CS from the Indian Institute of Technology in New Delhi, India, an MS from the State University of New York, Stony Brook, and an MBA in finance from the Wharton School.

Alan Strachan, Director of Technology Assessment, Telus Ventures

Mark Bagley, Office of the CTO, British Telecom

Mark Bagley is VP, Technology for BT's US West Coast "Innovation Scouting" function run out of the Office of the CTO. Mark qualifies around 350 companies per year for compatibility with BT's requirements for new products. Previously, Mark was VP Business Development for BT Global Services' Mobility Solutions division. Prior to that Mark spent two years as VP Engineering and then VP Marketing in a 60 person start-up.

For more information or to register, please visit:

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MODERATOR - DEREK KERTON BIO:

Derek Kerton, Principal, The Kerton Group

Derek Kerton, the wireless strategy expert at the Kerton Group, is an internationally recognized industry expert in wireless telecommunications technology, products, and applications. His expertise is recognized in his widely distributed wireless industry reports, articles, newsletters, and frequent quotes in established media outlets. Mr. Kerton's clients span 4 continents and include SK Telecom, British Telecom, Bouygues Telecom, NTT DoCoMo and dozens of related companies including Disney, IP Wireless, Leapfrog, and Broadcom. Derek has been interviewed by CNN, CNBC, Wall Street Journal Radio and along with 100s of magazine and newspapers; he is on the Telephia Steering Committee, is a contributing author to CMP Media's book "Going Mobile," writes for TechDirt Online, and has an MBA from Cornell University.

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